



The
"CART"



Your Town, Your Career... **YOUR** Association!

CAR Office Update

The CAR office is currently closed to unscheduled walk-in traffic until further notice. Should you need direct physical presence at the CAR building, an appointment can be made and precautions taken.

If you are in need of assistance, please call or text us at (931) 552-3567 and staff will be available to help between the hours of 8:00am to 4:30pm, Monday through Friday.

CAR Website COVID-19 Resource Page

In this unusual time we want to be a resource for our members as they try and navigate following CDC requirements as well as practicing real estate. So, we have updated our website with pertinent COVID-19 information for our members. You can find the resource page [here](#).

Comments, Questions or concerns? We want to hear from you! Send them in [here](#).

RealTracs Offering Online Training!



Realtracs is now conducting live education sessions to keep you engaged (no CE credit, though). Users can register for online training in Realtracs.net by selecting Sign Up for a Class in the Help menu. Select Virtual Online Training at the top for a list of online classes, dates, and times.

Habitat For Humanity No Place Like Home Campaign

In light of COVID-19, Habitat for Humanity had to close the REStore, which provided revenue to support the Habitat Home building program. In it's place they have kicked started their "No Place Like Home" campaign. The custom hatch print posters are \$25 each and the proceeds go to support Habitat For Humanity. You can purchase the posters [here](#).



Online CE Opportunities



Even though Classes at CAR cancelled you can still get your CE online through the CE Shop. The CE Shop offers many different courses for CE, and both Ethics and TREC Core required to renew your license. Right now the CE shop is offering 30% off on all courses using the promo code: COMFORT. Find courses [here](#).

RealTracs Introduces Clear Cooperation on April 1st

The Clear Cooperation Policy means that all executed listings advertised to the public must be entered into the Realtracs system. With the adoption of the Clear Cooperation Policy, nothing changes from what we do now. It merely permits MLSs to enforce the purpose of the network and continue to provide a platform for cooperation among cooperating brokers. Learn more about Clear Cooperation with the following emails:

[What is Clear Cooperation?](#)

[Using the Tools in Realtracs for Clear Cooperation.](#)

[The Policies and Rules of Clear Cooperation](#)

[Enforcement of Clear Cooperation](#)

NAR E-Pro Discount



What a good time to get your education requirements fulfilled. E-Pro is a great course to add to your list! NAR's e-Pro® certification program was developed through a partnership of the National Association of REALTORS® and the Social Media Marketing Institute (SMMI) to help real estate professionals broaden their technology skills and compete effectively in today's market.

Use promo code epro50appfee for a 50% discount through May 31, 2020.

Small Business Administration Loans

Under the CARES Act passed by Congress, the Small Business Administration is providing small businesses with 2 loan opportunities, the Payroll Protection Program and the Emergency Economic Injury Disaster Loan. Both of these loans apply to independent contractors and have potential to be forgivable. Find more information [here](#). You can find the application for these on the SBA [website](#).

Tax Filing Deadline Extended



The Tennessee Department of Revenue has extended the due date for filing and paying the Hall income tax from April 15, 2020 to July 15, 2020.

Taxpayers will have until July 15, 2020, to file returns and make any payments originally due on April 15, 2020.

Interest and late filing penalties will not be applied to returns filed and payments made on or before this extended due date.

The October 15, 2020, six-month extension date for the calendar year 2019 return remains unchanged.

For More Information visit www.tn.gov/revenue

For immediate questions, contact us in Brentwood at 615-376-8101, or in Clarksville at 931-648-4786

Warning of Cyber Bullying

We recently had a member of the public reach out to our office with someone who is sending texts to him offering to buy his house. He's asked him to stop multiple times and has even threatened to call the police. If this ever happens to you it is described as Cyber bullying and the recommendation is to call law enforcement. Sending an annoying or alarming text message, for example, is a form of harassment under Tennessee law. If you or a client are experiencing this, contact the police to report the matter and the phone number.

TREC Licensing Renewal and Educational Requirements

Due to COVID-19 TREC has put forth Executive Order 15, section 27. This executive order applies to all of those licenses that fall under the Department of Commerce & Insurance which includes Real Estate. This means that you will not be assessed a late fee if you can not renew your license due to not being able to get CE.

Agent Open Houses

None this week

*****We are in support of the NAR suggestion to postpone open houses, even agents open houses, so we will be suspending publicizing any for the time being.**

CAR's [Agent Open House](#) page. If you have any questions, email kasey@clarksvilleaor.com

Pre-Licensing Education in a Classroom Environment...

Right here at CAR!



April 6, 2020



[Click Here for Online Continuing Education for both Tennessee and Kentucky.](#)

Postponed Events

-Realtor After Hours

- ReVive

- Appetite For Art

- Casino Night

- All classes are canceled for the time being

*As soon as these events are rescheduled we will let our membership know the dates!

[View Full CAR Calendar](#)



REALTOR Membership

As of April 6, 2020

REALTOR: 1,075

Affiliate Partners: 90

New & Returning Applicants

Brittany Peeples

Century 21 Platinum

Properties St. B

Celeste Winslow

Weichert Realtors Home Pro

New Affiliate Partner

None this week

New REALTOR Firm

None this week

Changes in Principal Broker

None this week

Transferring Member

Kevin Toon

Keller Williams Ft. C

Briana Krueger

Quirion Realty LLC

Inactive Memberships

None this week

(Please note: An Inactive Membership with CAR does not necessarily mean that they are an inactive licensee)

Ombudsman On-Call for April:

Debbie Reynolds

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