

## **2021-2022 TREEF TREC Residential Core Course Updates**

At the August 2020 Tennessee Real Estate Commission meeting, the Commission elected to retain the topics that were approved two years ago for the 2019-2020 TREC Residential Core course. As a result, there are very few changes to the 2021-2022 Core curriculum. The format changed somewhat as did some minor revisions to the latest updates to TREC rules, the Errors & Omissions unit, and the Contracts unit. Case studies and other exercises were not changed.

The following are the primary revisions to the 2021-2022 course:

### **UNIT 1 – TREC Law, Rules & Regulations**

- Enhancement of the TREC complaint process
- Recent changes to TREC rules

### **UNIT 4 – Risk Reduction and Errors & Omissions**

- New introduction to the unit with information concerning why licensees are sued and receiving regulatory complaints.

### **UNIT 7 – Contracts**

- New *TREC Core Contracts Skills Assessment* exercise at the beginning of the unit.
- New section on the basics of real estate contracts
- More elaboration on the various sections of the Tennessee REALTORS® RF401 Purchase and Sale Agreement

### **File Formatting:**

Like in past Core courses, the instructor and participant manuals are provided in PDF file format. The course was created using the Helvetica font which is a default font for Adobe Reader. There should be no issues in printing the manuals or viewing the material online.

### **Future Revisions:**

In the event TREC makes any revisions to rules or statutes, I will revise the curriculum to reflect changes and provide course providers with updated manuals.



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